

Summary

- 1. Key Figures for 2024
- 2. Continued successful implementation of the 2020-2027 strategic plan
- 3. Key highlights of the 2024 financial year
- 4. Operating performance
- 5. Non-financial performance
- 6. <u>Financial performance</u>
- 7. <u>Outlook</u>

<u>Annexes</u>



Key figures for 2024





Key operating figures for 2024



€2.5bn

Capital assets (proportionate share)



8

Investment property portfolio assets



4

Investment property portfolio projects



8

Value Creation Division. portfolio assets



32

Assets under management (AUM)

valued at **€4.7**bn

Key financial figures for 2024

Group's proportionate share



€**895**M **A +5**% ∨s. 2023

Revalued Net asset value



€92M ▲ +19% ∨s. 2023

Rental income



96.8% **★ +0.7** percentage points VS. 2023

Financial occupancy rate



52.7% **▲+1** percentage point
VS. 2023

LTV ratio





Continued successful implementation of the 2020-2027 strategic plan





Continued successful implementation of the 2020-2027 strategic plan

Restructure the portfolio

Leverage the expertise of Apsys

Improve the Group's credit profile

Highlights of the financial year



Highlights of the financial year 2024, AN EXCEPTIONAL YEAR



2

successful asset openings in France in a context of limited supply



Highlights of the financial year SIGNATURE OF A RECORD GREEN FINANCING PACKAGE



- ☐ The Canopia operation was launched following a historic partnership with the Banque des Territoires and the complete securing of the project
- ✓ Land fully secured at 100%
- **✓ Securing of the main construction contracts**
- ✓ Signature of the largest green financing package of 2024 for €347M
- ✓ Supplemented by a €70M convertible bond with the Banque des Territoires
- ✓ Over 50% of the project is pre-leased
- □ Construction is set to begin in **Q12025**

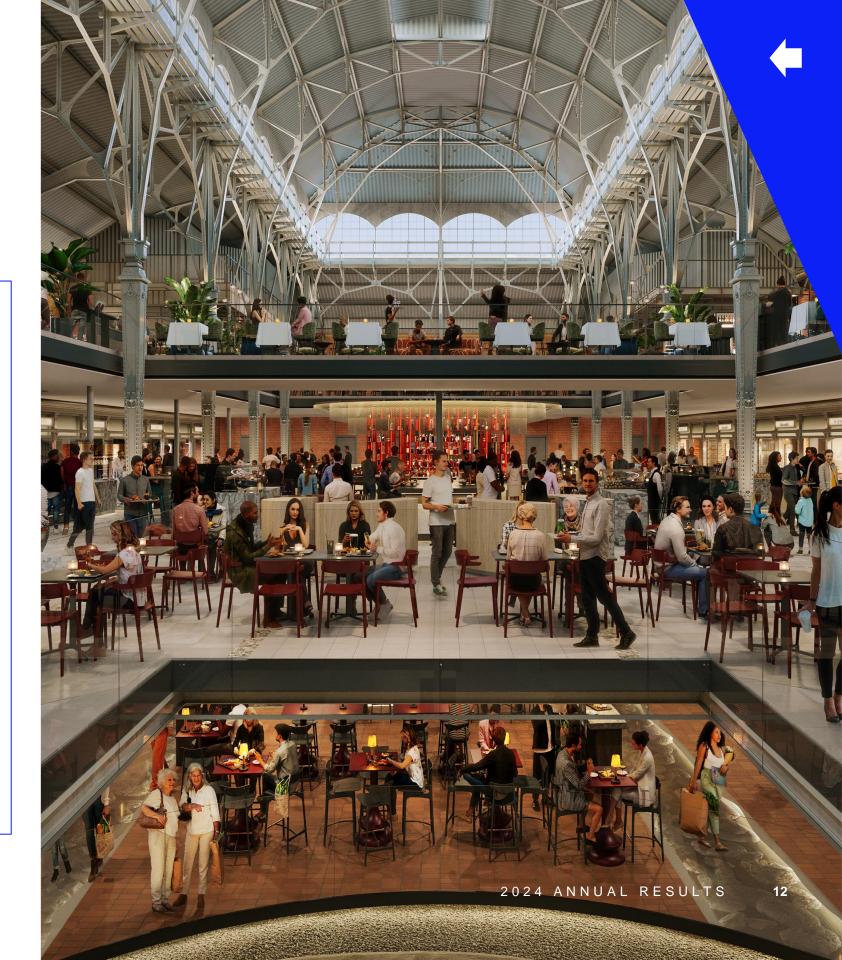




WE SECURED OUR PIPELINE WHILE STAYING ON SCHEDULE

HALA TARGOWA Enjoy

- Launch of the Hala Targowa project, our food hall located in Gdańsk aiming to transform a historic icon of Polish heritage into a premier culinary destination
- ✓ Acquisition of the asset
- ✓ Signature of the construction contract within the allocated budget
- **✓** Signature of the financing agreements
- ✓ 82% of the project is pre-leased
- ☐ Construction is set to begin in **Q12025**
- ☐ Opening is scheduled for **Q2 2026**





Partners

APSYS 50%

Architects

→ LEGENDRE 50% → DREAM - ATELIER WOA

Floor area

 \rightarrow 23,000 SQM \rightarrow 2028

Expected to open

Retail

Hotel Residential

Urban park

Public spaces

Health center

CEETRUS NHOOD PARTNERSHIP

Ceetrus Nhood and Apsys announced the creation of a partnership to **develop innovative real estate projects in Poland**, and the formation of a first joint venture, with Wilanów Park as its first major development. Located in Warsaw, the **100,000** sqm lifestyle center will feature 166 brands, 2.2 hectares of public park, and sustainable infrastructure aimed at reducing its carbon footprint.

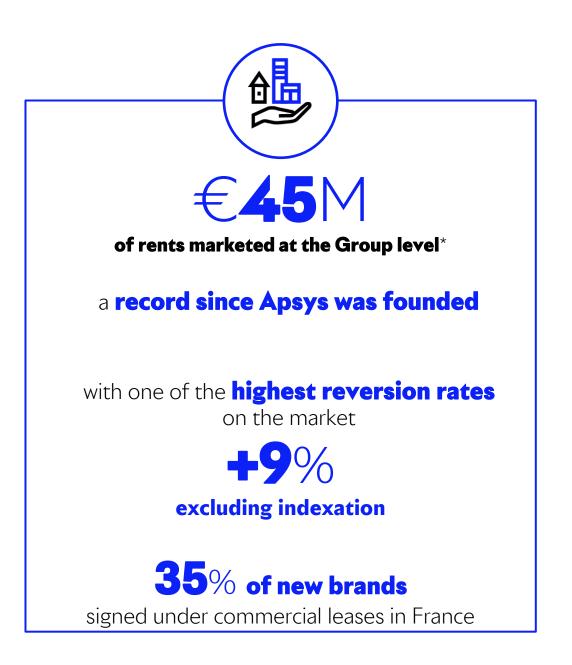


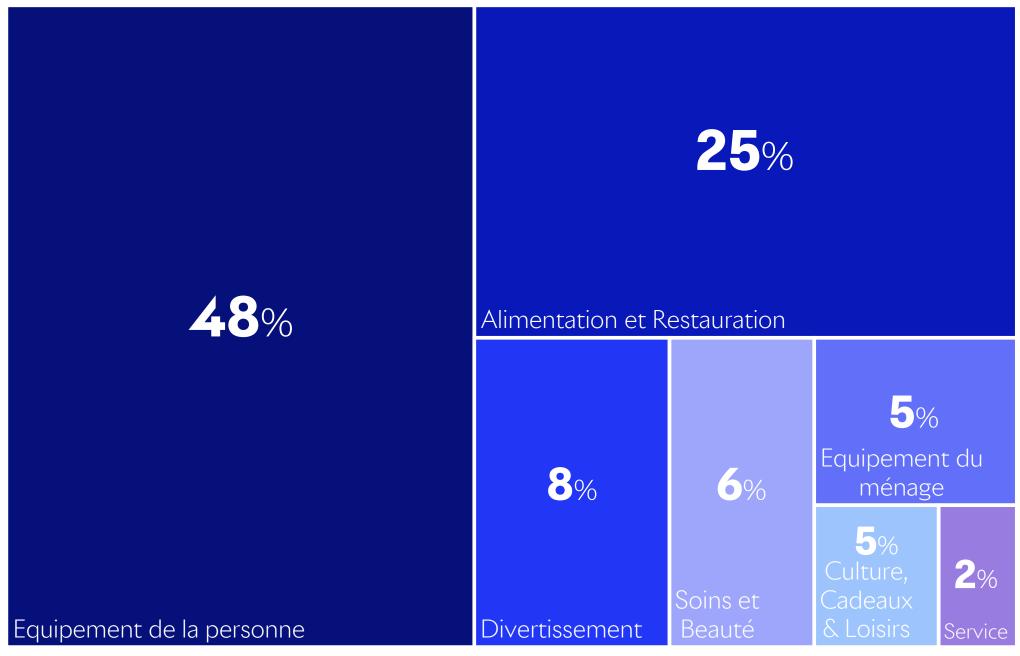
OPENING OF POLÈNE'S BRAND NEW FLAGSHIP STORE AT 2 ROND-POINT DES CHAMPS-ÉLYSÉES, SPANNING 700 SQM



A RECORD YEAR FOR OUR LEASING LINE OF BUSINESS

Breakdown of rent by brand category









GLOBALLY AWARD-WINNING ASSETS



Beaugrenelle achieves BREEAM-in-Use certification at a double Outstanding rating



1st center in France

to achieve this certification rating and

with a score never before attained

(only 3 centers in the world have achieved this score and **Beaugrenelle has the highest of the three**)





03 oct - 03 nov Beaugrenelle Paris



Gregory Cohen, Alexandre Marchon et Jean-Baptiste Ascione.

Highlights of the financial year

DEVELOPMENT OF NEW PRODUCTS WITH SIGNIFICANT VALUE CREATION POTENTIAL





125

CSR initiatives

(second hand, local engagement and employment)

- +26% revenue generated vs. 2023
- ☐ An emblematic operation carried out with media agency **Event Flow at** Beaugrenelle: "Les jours les plus food" (Foodie Days) by Marmiton
- □ Renewal and 10-year extension of the partnership with Cityz Media, the leader in DOOH (*Digital Out-Of-Home*) in French shopping canters
- ☐ Creation of media kits, custom displays, monetization of digital tools on the websites and **generation of revenue** through existing initiatives







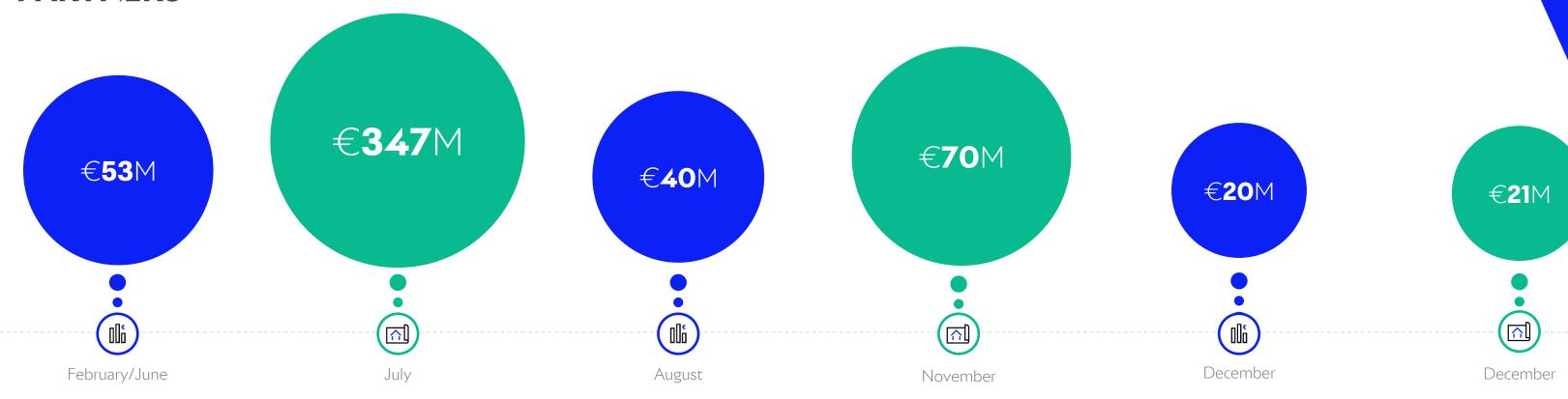








A YEAR RICH IN FINANCING OPERATIONS, DEMONSTRATING THE TRUST OF OUR BANKING PARTNERS



Signature of the first RCF in the history of Apsys for €43M under a club-deal. The line was supplemented in June 24 by an additional €10M LOC

Signature of the largest green development financing package of 2024 for the Canopia project

Signature of the **second RCF**

Major partnership with the Banque des Territoires to finance the Canopia project through a convertible bond

Signature of an **RCF facility**

Signature of a financing line for **Hala Targowa**





[•] RCF and corporate lines



EXPERTISE RECOGNIZED BY PEERS AND CELEBRATED



14/2

Awards won in the 15th edition of the PRCH Awards in Poland





Special prize awarded by the jury for the Road Works project at Manufaktura



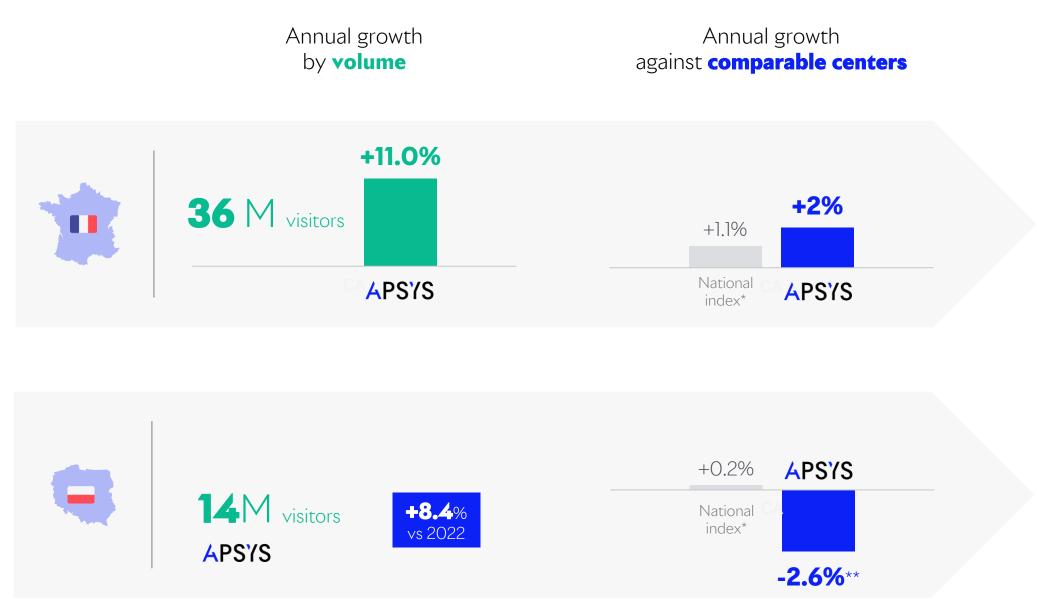
A media valuation* that increases by +143% vs 2023 and reaches €37 million

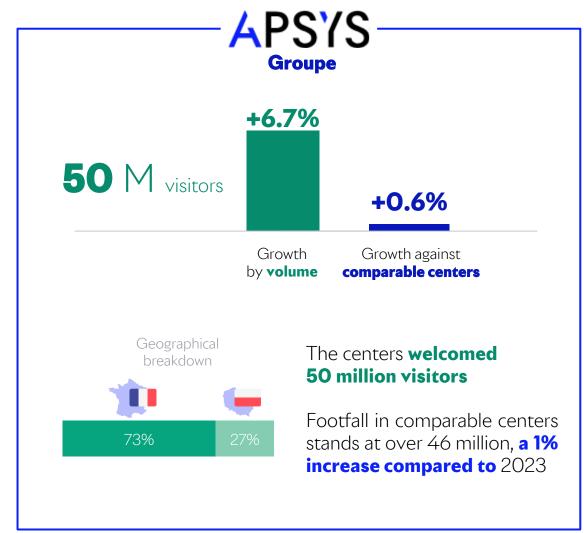


Operating performance



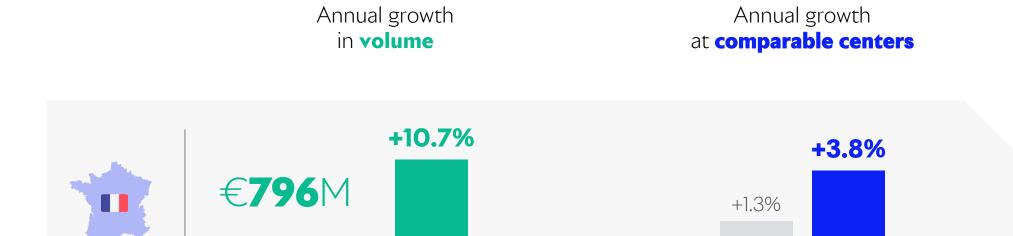
GROUP FOOTFALL INCREASING, REFLECTING THE ATTRACTIVENESS OF OUR ASSETS

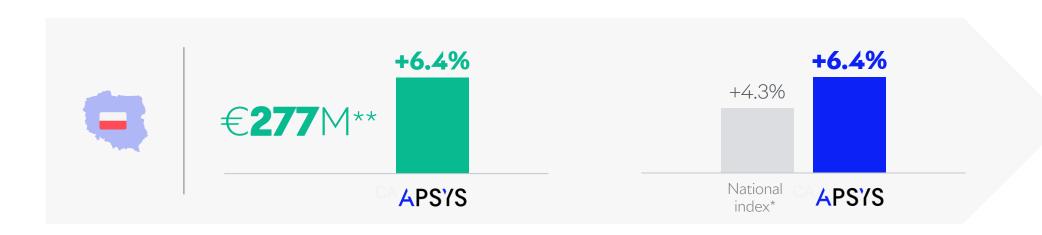






REVENUE OF THE BRANDS EXCEEDS NATIONAL INDICES

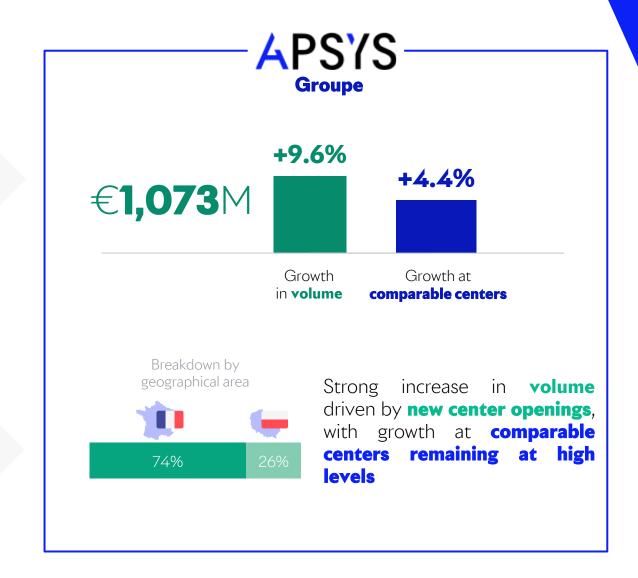




National

index*

APSYS



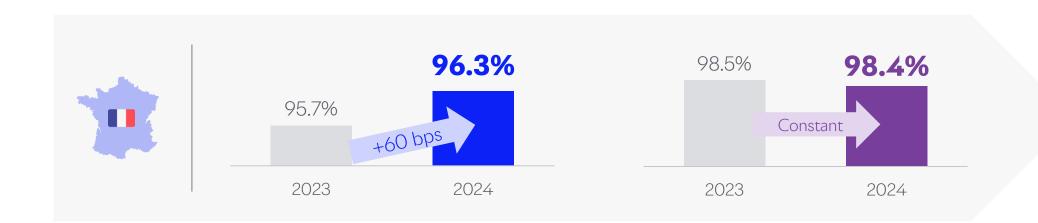


APSYS

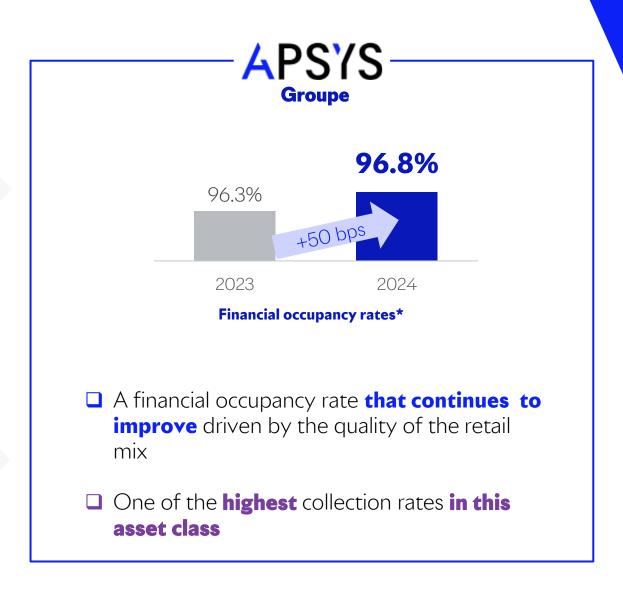
FINANCIAL OCCUPANCY AND COLLECTION RATES REMAIN HIGH

Financial occupancy rates*

Collection rates





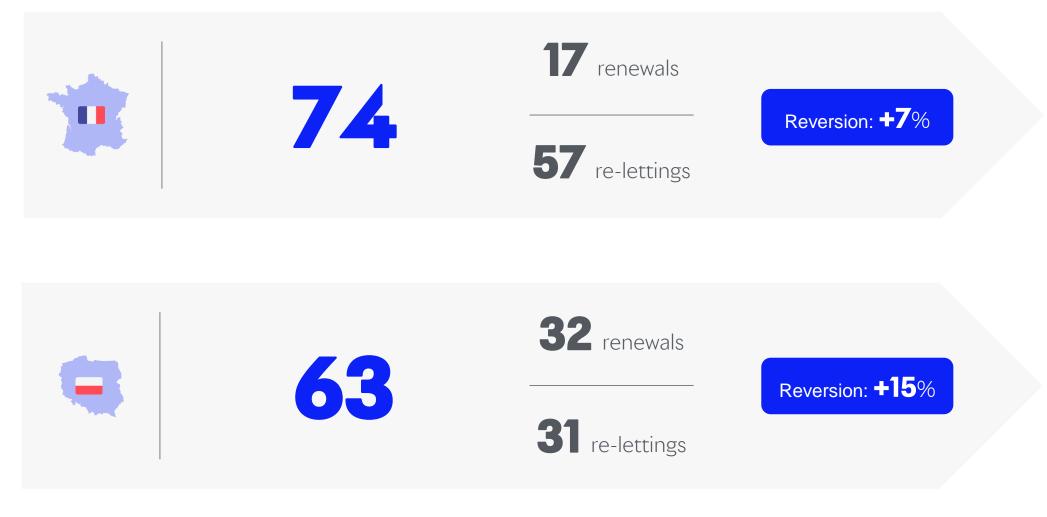




A YEAR MARKED BY INTENSE LEASING ACTIVITY ACROSS OUR OPERATING PORTFOLIO

Notable signings and openings

Number of leases marketed across portfolio assets

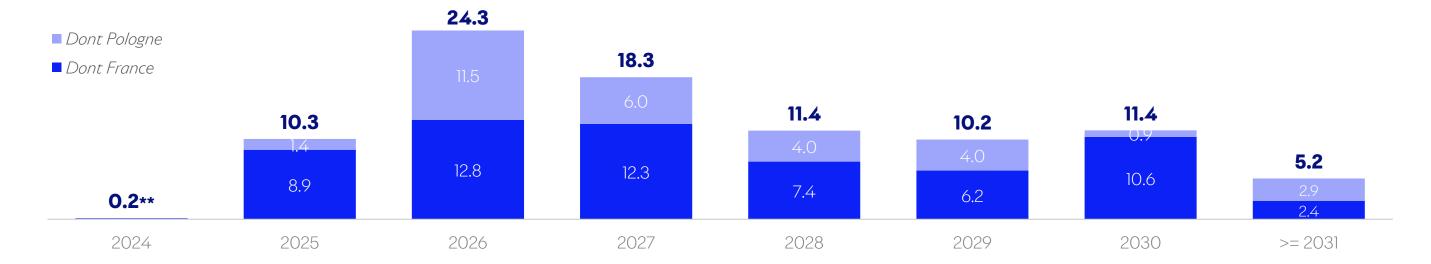






A SOLID, DISTINCTIVE RENTAL BASE

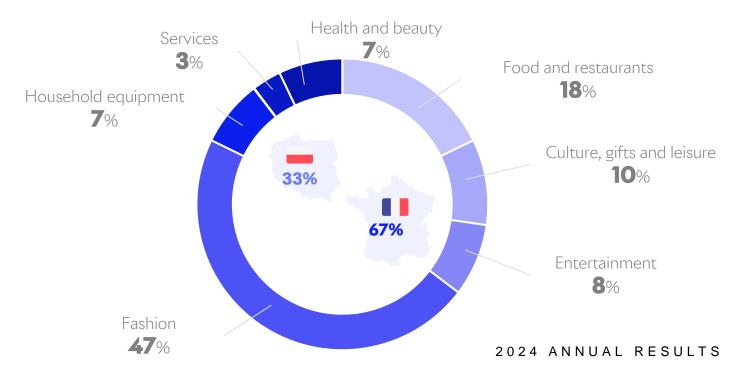
■ Lease schedule*



■ Average remaining lease duration:



Breakdown of rents by brand category:



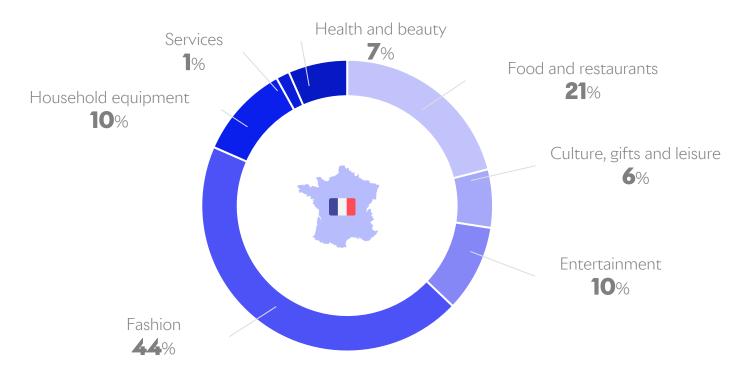


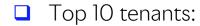
^{*} Data presented as a proportion of holding, excluding car parks

^{**} Leases subject to automatic renewal

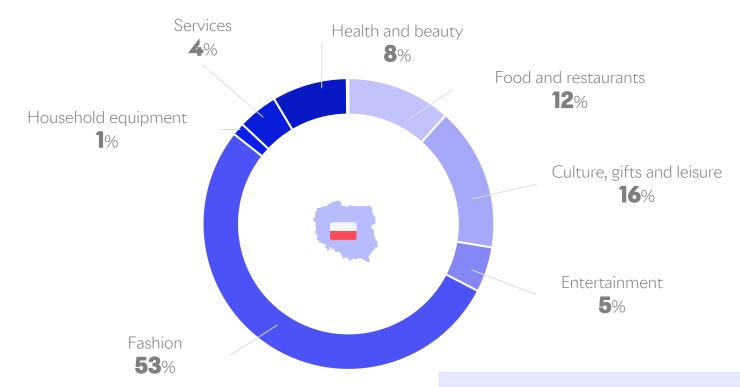
AN ACTIVE, TARGETTED AND RELEVANT LEASING STRATEGY

Breakdown of rents* by brand category:













1.3%

1.5%

1.4%



Investment property projects

COMPLETION OF STRATEGIC PROJECTS AND CONTINUATION OF ONGOING PROJECTS



Projects successfully completed



50% held and managed by Apsys

25,000 sqm

- The old Vill'Up shopping center has transformed innovative concept
- Boom Boom Villette spans five levels, offering a distinctive **blend** of leisure activities. immersive gourmet street food, and cultural events



100% held and managed by Apsys

42,500 sqm

- ✓ The former Neyrpic industrial site has been converted into a shopping center offering a unique mix of retail, leisure, and services
- ✓ The project signals a new phase in the urban development of the Grenoble region



Pipeline investment property projects over the next 3 years











Real estate development

REAL ESTATE PROGRAMS MOVING FORWARD







Completion of this program for

91 luxury apartments with a total floor area of **4,700** sqm

boasting a prime location near

the Służewiec racecourse and a







- √ Pre-leasing launched
- ✓ Search for financing underway
- Construction set to begin inQ2 2025



Main pipeline projects to date

Les Hospitalités Citoyennes (AP-HP)



√ Final administrative authorizations obtained

- ✓ Search for financing underway
- Construction set to begin inQ3 2025
- Partners: **BNP Paribas Real Estate (40%)** and **RATP Solutions Ville (20%)**

CELP 360



Administrative authorizations subject to appeals

- ✓ Pre-leasing launched
- Construction set to begin in Q2 2026
- □ Partners: **Quartus (50%)**

SAINT-DENIS ZAC PLAINE SAULNIER



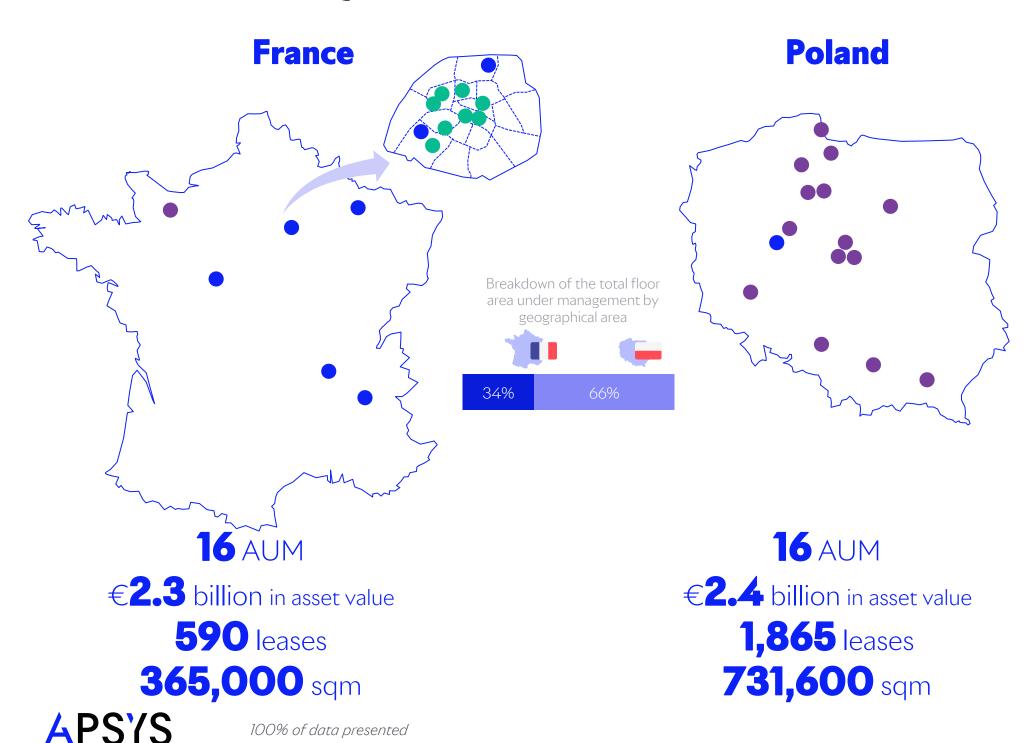
- Construction set to begin in2026
- □ Partners : Legendre Immobilier (50%)



vast park

Provision of services

OVER 1 MILLION SQM OF FLOOR AREA UNDER MANAGEMENT



Key:

- Investment property assets under operation
- Value Creation Division
- Other assets under management (AUM)



Leader in Poland, our service offering is designed to **provide innovative**, **awardwinning solutions**:

APS'S AT YOUR SERVICE PROGRAMME

■ A program that gives our shopping centers a genuine competitive advantage over local markets



■ A solution that fosters long-term relationships with tenants

Value Creation Division

CONTINUED DEVELOPMENT OF THE OFFERING AT THE LANDER

LANDER

9
new openings*
in 2024

Compared to the control of the control of

Prestigious openings in **iconic neighborhoods** in Paris, bringing the total apartment offering to **22**:



Within the scope of the Value Creation Division

Management for third parties (external to the Group)

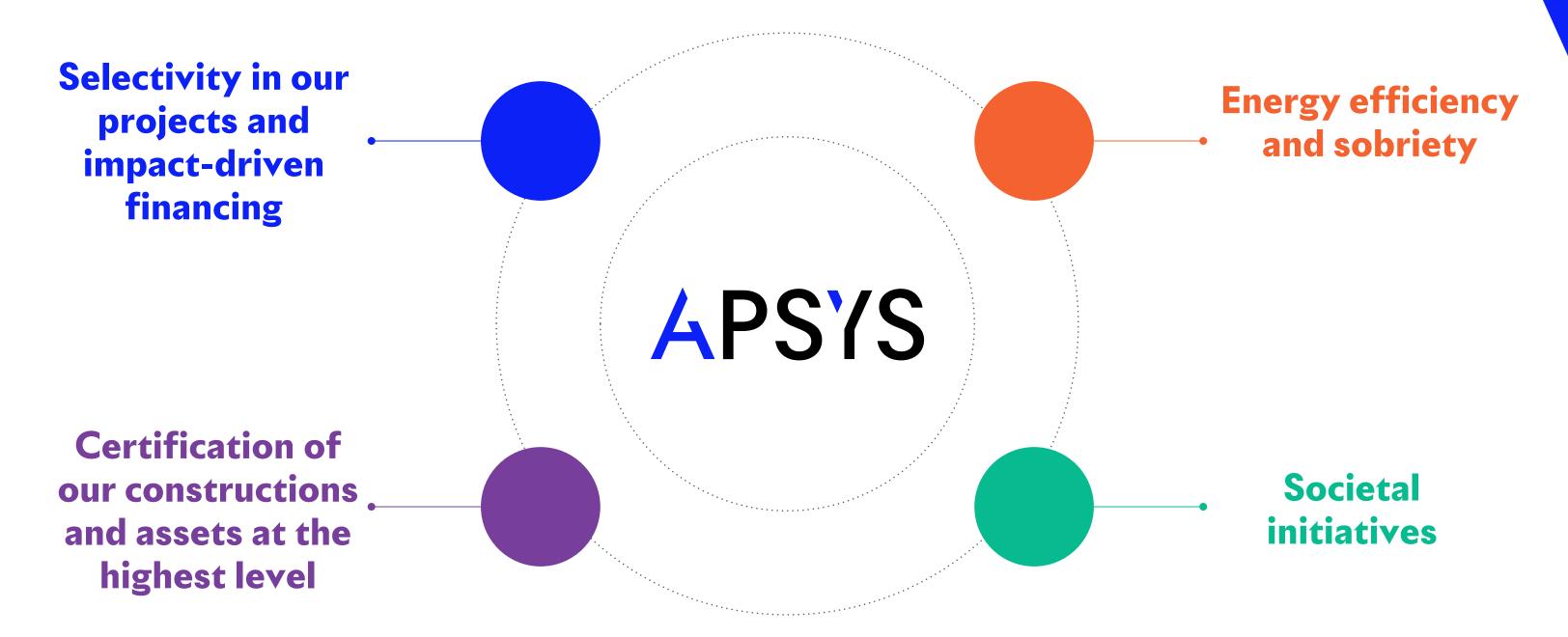


Non-financial performance



Non-financial performance

SINCE 2020, APSYS HAS BEEN COMMITTED TO CSR





Non-financial performance

SIX PROJECTS IDENTIFIED FOR 2025

4 CSRD & EU Taxonomy



Formally define our project selection criteria



Reduce our carbon footprint



Boost the circular economy



Invest in land restoration

6

Engage our stakeholders



Non-financial performance

A NEW MOMENTUM DEFINED BY OUR PILLARS AND CHALLENGES FOR 2025-2030

GESTe









- Operate with CSR transparency and exemplarity
- Contribute to carbon neutrality and adapt
- 7 Share our CSR culture
- 10 Engage with our stakeholders

Act ethically and responsibly

Boost the circular economy

- Ensure the health, safety and well-being of everyone
- 11 Create local value

- Certify our ambition at the corporate level
- 6 Preserve biodiversity
- 9 Build an exceptional employer brand

12 Offer responsible options

The share of green financing stands at **50%**, up by **10** percentage points compared to 2023.

With the **Canopia** project, Apsys has committed to securing its environmental commitments through a **Sustainability-Linked Loan** (SLL)

100% of our teams were trained in 2024

125 CSR initiatives by Apsys Brand Booster

Non-financial performance

CHALLENGES ADDRESSED THROUGH XXL SUSTAINABLE FINANCING

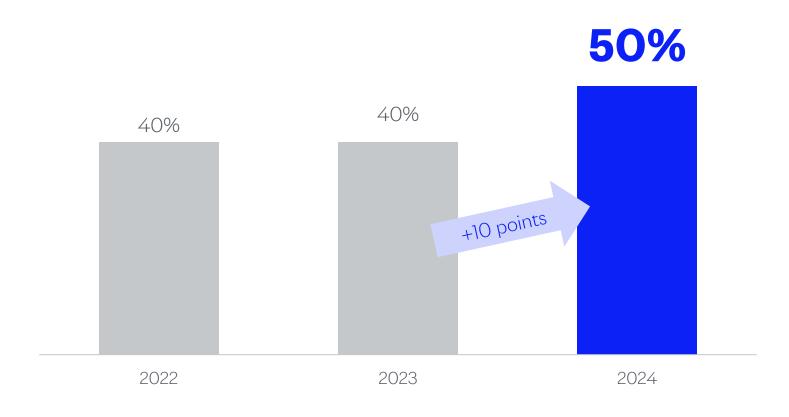
- On the Canopia project, Apsys committed to securing its environmental commitments through a Sustainability-Linked Loan (SLL)
- **Exceptional sustainable financing** for an extraordinary project:
 - ✓ Recycling and re-use of deconstruction materials (95% renewable energy rate)
 - ✓ Bioclimatic building design
 - ✓ Incorporation of **innovative cooling systems** connected to the Garonne River
 - ✓ Planting of over 600 trees
 - ✓ Greening of 9,000 sqm of façade and 3,500 sqm of rooftops
 - ✓ Creation by the EPA Bordeaux Euratlantique of a two-hectare park on the banks of the Garonne River



Non-financial performance

AN EVER-INCREASING RATIO OF GREEN FINANCING

Group's share of green financing



The share of green financing* stands at **50**%, an increase of **10** percentage points compared to 2023.

A green financing ratio reinforced by:

- ☐ Financing for the **Canopia** project
- ☐ Signature of **RCF lines that incorporate ESG criteria** into these banking facilities



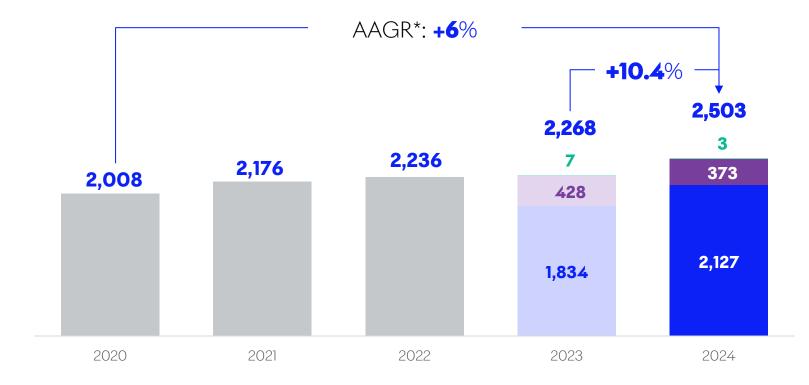
Financial performance



GROWTH IN THE VALUE OF THE PROPERTY PORTFOLIO DRIVEN BY THE PROGRESS OF INVESTMENT PROPERTY PROJECTS, SLIGHT IMPROVEMENT IN THE VALUE OF ASSETS UNDER OPERATION ON A LIKE-FOR-LIKE BASIS

HISTORICAL CHANGE IN THE PROPERTY PORTFOLIO VALUE

(in €M, as a share of economic ownership)



Key:

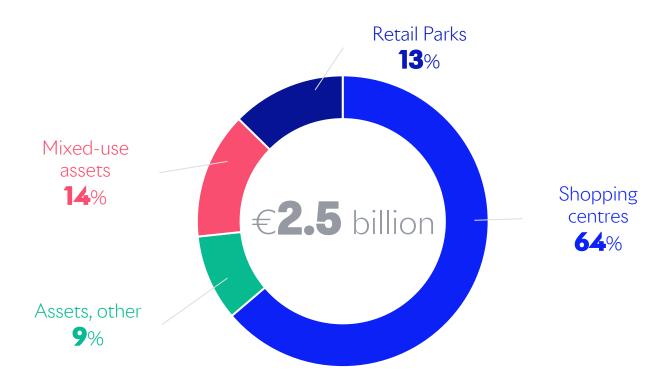
■ Assets under operation (Investment property and Value Creation Division) ■ Investment property projects ■ Development projects



GEOGRAPHIC EXPOSURE REMAINS AT 75% IN FRANCE AND 25% IN POLAND

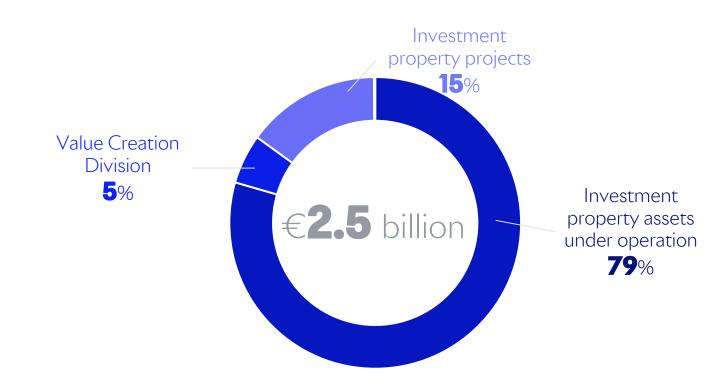
BREAKDOWN OF PROPERTY PORTFOLIO BY ASSET CLASS

(in €M, as a share of economic ownership)

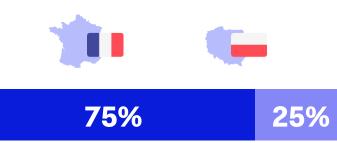


BREAKDOWN OF PROPERTY PORTFOLIO BY BUSINESS LINE

(in €M, as a share of economic ownership)



Breakdown by geographical area





FINANCING STRUCTURE

MORTGAGE-BACKED DEBT DOWN 4 PERCENTAGE POINTS TO 74%

(in €M, as a share of economic ownership)

Average debt maturity

4.4 years **▼ -0.8** year vs. 2023

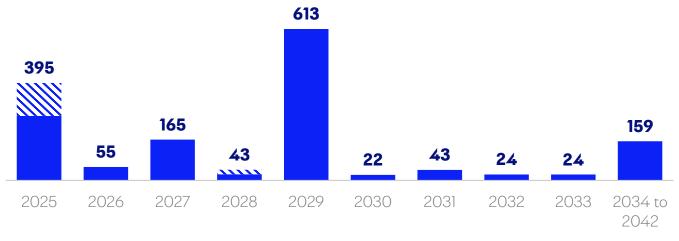
Average debt cost

3.97% **▲ +0.6** point vs. 2023

■ Breakdown of gross debt by type:



□ Debt schedule as at 31/12/2024:

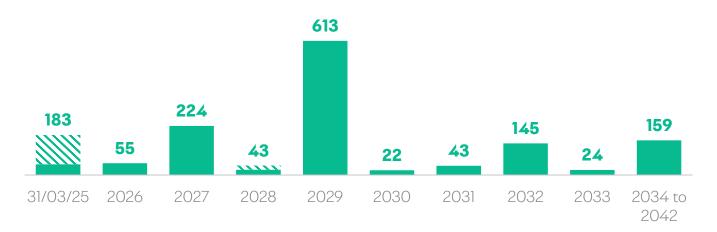


■ Fixed maturity ➤ Extendable +1 yr



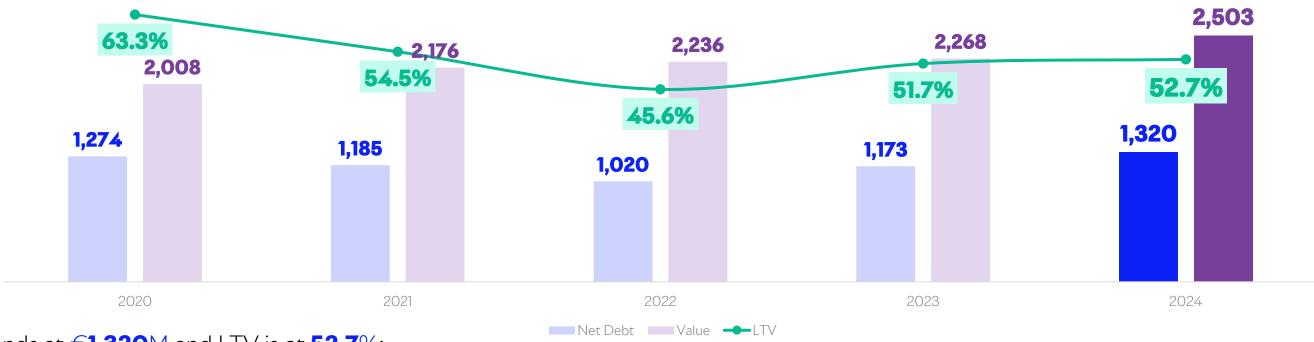
Refinancing of Muse €145M (maturity 2032) and Rondo €59M (maturity 2027)

Debt schedule as at 31/03/2025:



SLIGHT, TEMPORARY INCREASE IN LTV

LOAN TO VALUE (LTV) (in $\in M$, as a share of economic ownership)



Net debt stands at €1,320M and LTV is at 52.7%:

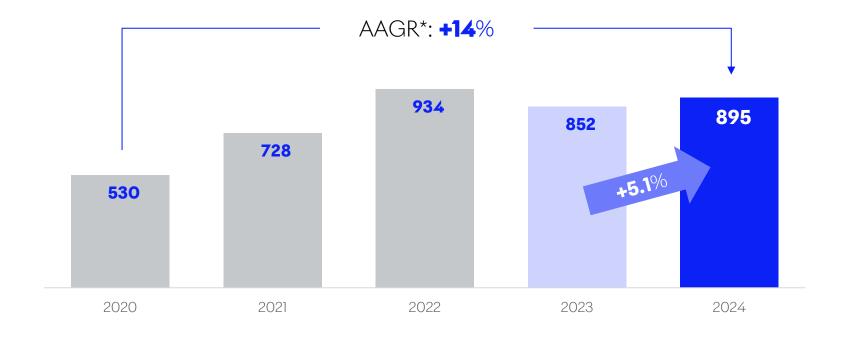
- ☐ The asset value of the portfolio is increasing due to the completion of pipeline projects
- ☐ The level of net debt has risen slightly as a result of the deferral of the asset disposal plan and progress on development projects
- □ The cash position remains in line with the strategic plan, amounting to \leq 132M (\leq 129M under IFRS)

5% INCREASE IN RESTATED NET ASSETS COMPARED TO 2023

HISTORICAL TREND OF RESTATED NET ASSETS (RNA)

GROUP SHARE OF EQUITY CAPITAL

(in €M, as a share of economic ownership)

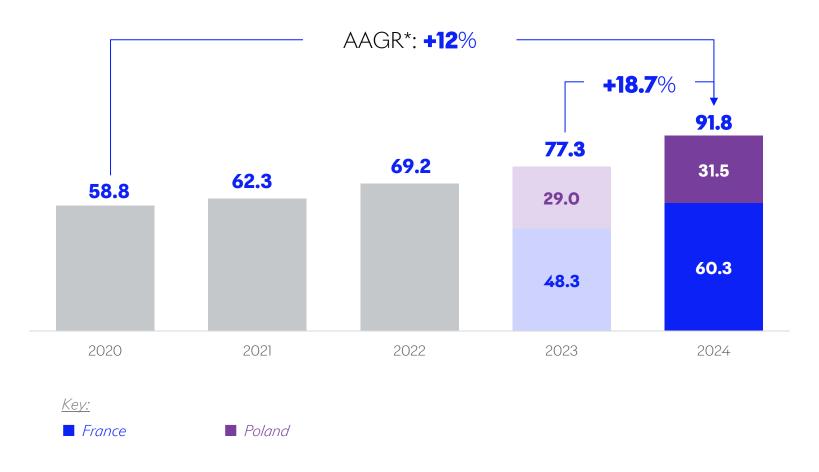




SHARP INCREASE OF 19% IN RENTAL INCOME vs. 2023, DRIVEN BY PROJECT COMPLETIONS DURING THE PERIOD, POSITIVE REVERSION AND LIKE-FOR-LIKE INDEXATION

HISTORICAL TREND IN GROSS RENTS

(in €M, as a share of economic ownership)

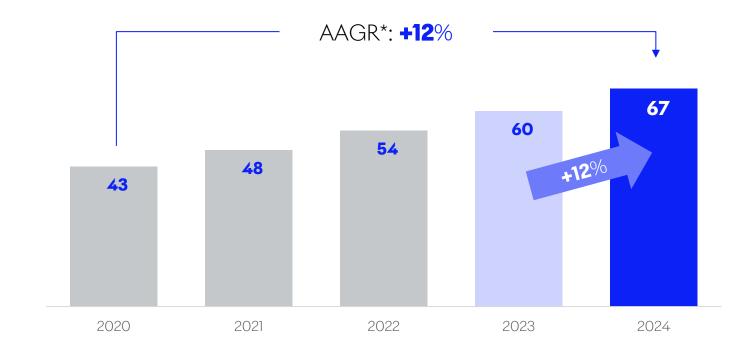




EPRA NET RECURRING INCOME UP BY €5M COMPARED TO 2023

EBITDA

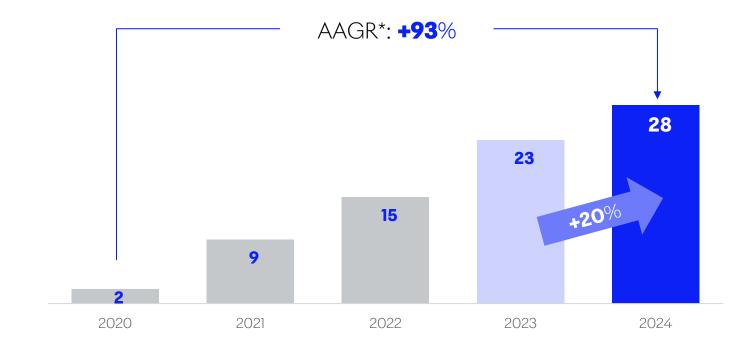
(in €M, as a share of economic ownership)



■ **EBITDA increased** by **€7**M (**+12**%) compared to 2023, primarily driven by higher rental income from project completions and contained increases in structural costs.

EPRA NET RECURRING INCOME (EPRA NRI)

(in €M, as a share of economic ownership)



□ The **EPRA NRI** is up by €5M (+20%) compared to 2023, representing an AAGR* of +93% since 2022.

EPRA NET RECURRING INCOME UP BY €5M COMPARED TO 2023

GROUP SHARE OF NET INCOME

(in €M)

	Consolidated data in accordance with IFRS standards			Data by share of economic ownership		
	31/12/2023	31/12/2024	Annual variation	31/12/2023	31/12/2024	Annual variation
Net rental income	57	69	+22%	71	86	+21%
Net income from services	5	0		4	(1)	
Operating margin	61	69	+13%	75	85	+13%
Recurring operating expenses	(12)	(15)		(15)	(17)	
EBITDA	49	55	+11%	60	67	+12%
Depreciation and amortization	(3)	(3)		(4)	(4)	
Recurring financial results	(23)	(27)		(33)	(36)	
Recurring net income – EPRA	23	24	+7%	23	28	+20%
Non-recurring operating expenses	0	3		2	3	
Development margin	-	4		-	4	
Non-recurring financial results	1	1		1	1	
Fair value changes	(63)	71		(92)	54	
Corporate income tax	16	(16)		16	(17)	
Income of equity-accounted companies	(27)	(13)		-	-	
Net income attributable to the Group	(50)	75		(51)	74	

EPRA NET RECURRING INCOME UP BY €5M (+20%) COMPARED TO 2023

- □ The increase in EPRA net recurring income (+€5M, i.e. +20%) reflects the ability of Apsys to:
- Generate **cash flow**, particularly through **project completions** and **leasing activities** with strong potential for positive reversion
- **Maintain a cost ratio** in line with previous years, despite the inflationary context



SIMPLIFIED CONSOLIDATED FINANCIAL STATEMENTS

	in accordan	ated data ce with IFRS dards	Data by share of economic ownership	
In €M	31/12/2024	31/12/2023	31/12/2024	31/12/2023
Immeubles de placement	1,999	1, 750	2,503	2,268
Titres de sociétés mises en équivalence	206	249	2	0
Autres actifs non courants	54	21	44	23
Actifs non courants	2,260	2,020	2,548	2,292
Immeubles de placement destinés à la vente	-	-	-	-
Stocks et en cours	4	16	7	15
Trésorerie et équivalents	129	54	132	56
Autres actifs courants	74	61	77	65
Actifs courants	207	132	217	136
TOTAL ACTIF	2,467	2,152	2,765	2,427
Capitaux propres groupe y compris quasi-fonds propres	897	852	895	852
Passifs financiers long terme	816	878	1,060	1,142
Autres passifs non courants	235	225	256	227
Passifs non courants	1,051	1,102	1,316	1,369
Passifs financiers court terme	404	86	430	92
Autres passifs courants	116	111	124	115
Passifs courants	520	197	554	207
TOTAL PASSIF	2,467	2,152	2,765	2,427

	in accordan	ated data ce with IFRS dards	Data by share of economic ownership		
In €M	31/12/2024	31/12/2023	31/12/2024	31/12/2023	
Loyers nets	69	57	86	71	
Prestations de services nettes	0	5	(1)	4	
Frais de structure nets	(18)	(16)	(21)	(19)	
Résultat opérationnel courant	51	46	64	56	
Autres charges et autres produits opérationnels	3	0	3	2	
Résultat net sur immeubles de placement	71	(63)	54	(92)	
Résultat opérationnel	125	(17)	121	(34)	
Quote-part de résultat net des sociétés MEE	(13)	(27)	-	-	
Résultat opérationnel après quote-part de résultat net des sociétés mises en équivalence	112	(44)	121	(34)	
Marge liée à la promotion	4		4		
Résultat financier	(26)	(22)	(35)	(33)	
Impôt sur les sociétés	(16)	16	(17)	16	
Résultat Net	75	-50	74	(51)	
Intérêts minoritaires	(1)	(1)	-	-	
Dont Part du Groupe	74	(50)	74	(51)	

Outlook



Outlook - Investment property projects

PURSUE OUR COMMITMENTS AND SUCCESSFULLY COMPLETE PIPELINE PROJECTS



















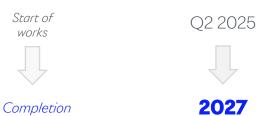




Outlook - Property development

PURSUE OUR COMMITMENTS AND SUCCESSFULLY COMPLETE PIPELINE PROJECTS

























Non-financial outlook

Continue to pursue our commitments

- ☐ In respect of Sustainability-Linked Loan (SLL) contracts
- ☐ Adapt our assets and projects to address climate change
- ☐ Engage all our stakeholders (responsible purchasing initiatives, etc.)

Start of work on the 6 identified projects

Implementation of our responses to impacts linked to our activities through four key commitments:

- ☐ A Group trajectory towards 100% brownfield sites
- Measure → Avoid → Reduce our carbon impact
- ☐ Build / renovate via the circular economy
- Expand our positive contribution to biodiversity in the regions where Apsys operates